

### **General program legal (both CBSS and CB)**

\*See Refertocox.com for full program rules and restrictions. **For Cox Business Program:** All regional and ATL CCI and CMI employees, including Cox Business Security Solutions reps, are eligible to receive 180 Amplifi points per business product sold and installed, except Cox Business Inside and Outside quota bearing employees. **For Cox Business Security Solutions Program:** All regional and ATL CCI and CMI employees are eligible to receive 180 Amplifi points per business security product sold and installed, except the following employees: ***\*Cox Business Outside sales employees are eligible to receive \$50 for each qualifying business security product (surveillance/detection) sold and installed within 180 days of employee lead submission (\*Includes AE1, AE2, AE3, ORR, SAE, AM).*** ***\*Cox Business Inside sales employees are eligible to receive 25% of MRC for qualifying business security referrals sold and installed within 180 days of employee lead submission (\*Includes ISR, Sr ISR, IRR, OBAE).*** **Cox Business Security sales employees who can sell security products are not eligible to receive Amplifi points for products they can sell.** Referrals must include at least a 2-year commitment with a min MRC of \$25 (new product) or increase of \$25 MRC (existing product). To qualify for Cox Business referrals, employees must submit referrals through Refertocox.com and select **“For Business”**. To qualify for CBSS referrals, employees must submit referrals through refertocox.com/cbsecurity or visit refertocox.com and select **“For CB Security.”** Max of 360 Amplifi points awarded per CBSS referral. Amplifi points will be awarded approximately 45 days after install. Cash and 25% MRC incentives are paid out monthly via commission checks. Not all services available everywhere. Other restrictions apply. © 2020 Cox Communications, Inc. All rights reserved."

### **CBSS Amplifi**

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## **CBSS \$50**

\*See Refertocox.com for full program rules and restrictions. ***\*Only Cox Business Outside sales employees are eligible to receive \$50 per CBSS product for qualifying referrals sold and installed within 180 days of employee lead submission (\*Includes AE1, AE2, AE3, ORR, SAE, AM). Cox Business Security sales employees who can sell security products are not eligible to receive Amplifi points for products they can sell.*** Referrals must include a 2-year commitment with a minimum MRC of \$25 (new product) or increase of \$25 MRC (existing product). To qualify for CBSS referrals, employees must submit referrals through refertocox.com/cbsecurity or visit refertocox.com and select ***“For CB Security.”*** Max of \$100 awarded per CBSS referral. Rewards will be included in employee’s paycheck approximately 45 after install depending on payroll cycles. Not all services available everywhere. Other restrictions apply. Service provided by Cox Advanced Services: Arizona, LLC – Alarm Lic. #18141-0, ROC Lic. #310876; Arkansas, LLC – Lic. #E 2014 0026/CMPY.0002278; California, LLC – Alarm Lic. #7196 & Contractor’s Lic. #992992; Connecticut, LLC; Florida, LLC – Lic. #EF20001232; Georgia, LLC – Lic.: Bryan David Melancon #LVU406595; Idaho, LLC – Lic. #024933; Iowa, LLC – Lic. #C121646 & AC268; Kansas, LLC – Topeka Lic. #109 & Wichita Lic. #2015-36492; Louisiana, LLC – Lic. #F 2006; Nebraska, LLC – Lic. #26512; Nevada, LLC – Lic. #78331; Ohio, LLC – Lic. #53-18-1671; Oklahoma, LLC – Lic. #2002; Rhode Island, LLC – Lic. #9314; Virginia, LLC – DCJS Lic. #11-7776; DPOR Lic. #2705164725. © 2020 Cox Communications, Inc. All rights reserved.

**Cox Business & Cox Business Security - Employee Referral Program Eligibility Table**

DEPARTMENT	ELIGIBILITY*		Submission Method	*PAYOUT METHOD (Referrals must be sold and installed)
	Cox Business Referrals	Cox Business Security Referrals		
Cox Business Inside Sales Employees	NO	YES	RefertoCox.com/cbsecurity	Paid monthly; 25% of MRC referral; Business Reps- not eligible to submit CB referrals
Cox Business Outside Sales Employees	NO	YES	RefertoCox.com/cbsecurity	Paid monthly; \$50 cash per CBSS product and location; Business Reps- not eligible to submit CB referrals
Cox Business Security Sales Employees	YES	NO	RefertoCox.com	Paid monthly; 180 Amplifi points per business product and location; Business Security Reps- not eligible to submit CBSS referrals
Cox Business Customer Care Employees	NO	NO	Warm Transfer to CB Sales	N/A
All Cox Field Technicians/Field Employees	YES	YES	Cox Connect App RefertoCox.com RefertoCox.com/cbsecurity	Paid monthly; 180 Amplifi points per product sold and installed
All other CCI/CMI Regional & Center employees	YES	YES	RefertoCox.com RefertoCox.com/cbsecurity	Paid monthly; 180 Amplifi points per product sold and installed